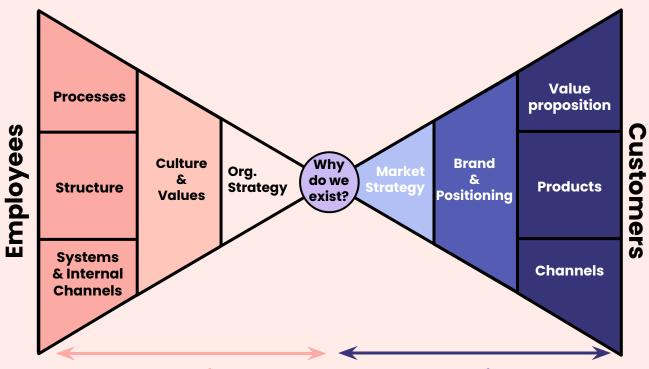
# **Meet Cosmic Centaurs**

# Building Organizations that Thrive

We are an organizational development consulting & implementation firm helping executives make better decisions about work and the workplace and effect sustainable organizational change.

# Great leaders don't just manage the work They manage the performance of the organization



© Cosmic Centaurs 2024 Internal focus External focus Cosmic Centaurs

## This is how one translates to the other



# Organizational Strategy is a business imperative

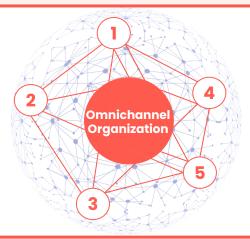
## **Purpose & Business Strategy**

Organizational Strategy

Sales Strategy Marketing Strategy Service Strategy

•••

A holistic & integrated approach to designing Work & Employee Experiences



- 1. Structure
- 2. People
- 3. Processes
- 4. Culture
- 5. Systems

**Cosmic Centaurs** 



# We believe in building

# Omnichannel Organizations®

Omnichannel experiences are used to drive rich and engaged user experiences across industries.

Omnichannel Organizations deliver an experience for employees that extends <u>across all touchpoints</u>, and <u>through time</u> allowing them to seamlessly align with the organization's purpose, culture, and goals and add meaningful value wherever they are.

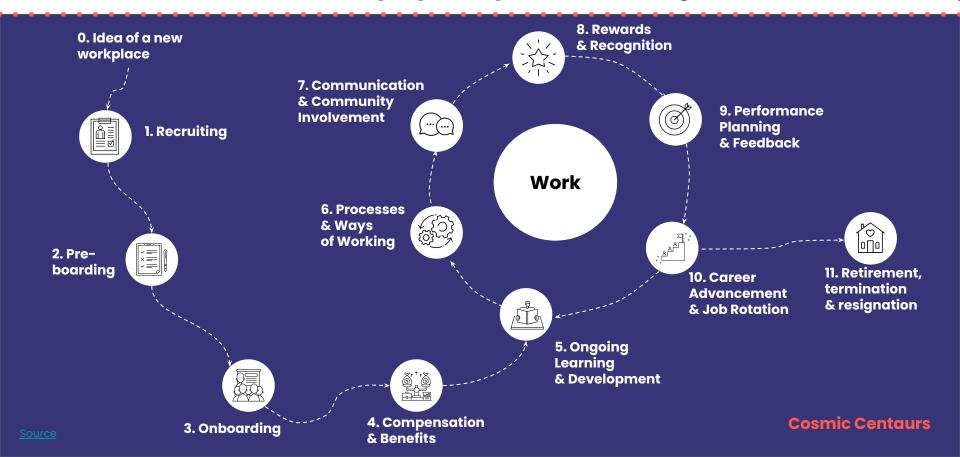
# The Omnichannel Organization®

looks across all employee touchpoints

0. Alignment to Strategy				
Understanding of strategy	Accessibility of strategy	Measurement & KPIs	Strategic Initiatives	Strategic Planning
1. Structure	2. Process	3. Systems	4. People	5. Culture
Organisational or Team Structure & Governance	Processes & Methodologies	Productivity & Business Performance	Learning & Development	Purpose & Values
Roles & Responsibilities	Knowledge Creation & Documentation	Incentives, Remuneration & Benefits	Leadership Coaching & Development	Culture Activation & Artefacts
Workspace Design & Management	Onboarding & Offboarding	Technology Systems	Capability Building	Internal Comms

# The Omnichannel Organization®

looks at the employee experience through time



We bring the agility of startups to the corporate world, and the operational excellence of MNCs to startups.

Multinationals



















Government & Third Sector









Startups & Scaleups









**Agencies** 







**Education** 





# We partner with Holistic leaders.

To help them build Omnichannel Organizations® where people do their best work.

# Our Work

We raise the collective intelligence of teams and organizations, by improving collaboration, resilience and innovation.

Our work supports organizations by operating at multiple levels:

### 50,000 feet

## **Thinking Partners**

We sit at the intersection of executive leadership, HR, internal communications and project management helping our clients adapt to the emerging world. In doing so, we support the business strategy and maintain employee engagement and internal alignment.

### 5,000 feet

## **Better Work Experts**

We conduct comprehensive research and extract insights to help our clients make informed, data-driven decisions. Our findings also help us develop frameworks, models and content, rooted in academic research.

## 5 feet

# Changemakers

We work with clients to implement change, from managing projects, to introducing new processes and tools for lasting, sustainable progress.

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### 5 feet

# Changemakers

We work with clients to implement change, from managing projects, to introducing new processes and tools for lasting, sustainable progress.

# We believe in creating holistic, integrated experiences for teams and individuals to contribute their best work.

### The future of work is:

### The Omnichannel Organization®

Omnichannel experiences are used to drive rich and engaged user experiences across industries. The Omnichannel Organization® delivers an experience for employees that extends across all touchpoints, physical and virtual, allowing them to seamlessly connect and align with the organization's goals and add meaningful value wherever they are.

We do this in three steps:

# 1. Upgrading Work Models

We study legacy work models, and suggest an evolution where relevant.

# 2. Driving Durable Change

Across culture, people, process, system, and structure.

# 3. Measuring Impact

Using our Omnichannel Organization® Assessment Framework



# The Omnichannel Organization® - Holistic Consulting Engagement

Identifying your **Quantify & Implementation** Workshops & Measurement **Sprint planning** Qualify Phase goals **Phase** Deep-diving on your Engaging stakeholders **Understanding your** Executing our plan in Measuring our progress and identifying solutions business and team's needs and sprints and impact organizational goals aspirations November - December 2023 November - December 2023 January 2024 January 2024 - March 2024 **April 2024** Sprint 1 Leadership **Employee Interviews** Workshops **Final Survey** Interviews to Bringing teams Time-sensitive Measuring our & Survey together to ideate understand needs & for qualitative and progress themes goals *auantitative* **Results presentation Implementation Plan** Sprint 2 assessment Important themes Sharing our impact Desk research Developing a and pending to learn more about **Discovery findings** strategic roadmap not as urgent presentation the industry for lasting change activities to highlight themes **Sprint 3** to be prioritized Documentation of

main processes

## The Omnichannel Organization® - Additional Offerings

CULTURE IN







STRATEGY EXECUTION







TALKS + UPSKILLING





Enabling leaders & teams, across these areas



# **About Us**

# We draw from our experience building great brands & companies (CX) to build great organizations (EX)



MARILYN
ZAKHOUR
Founder and CEO



TALA
ODEH
Senior Consultant



MARIE NAKHLE Senior Consultant

Marilyn has experience in organizations of all sizes and knows how to bring the agility of small startups to big corporations.

Previously CMO of EMAAR, and Head of Dubai Opera, Marilyn holds an executive MBA from INSEAD. She has also spent 10 years in the startup world, building and running digital native companies. She leverages her diverse expertise to craft innovative and actionable strategies. With over 15 years dedicated to crafting and delivering strategic plans, workshops, and executive guidance, Marilyn's influence resonates across industries.

Drawing from her prior roles in corporate communication and strategic planning, Tala brings her storytelling, team-building and strategic planning experience to the work.

Before joining Cosmic Centaurs, Tala worked at EMAAR managing external communications and reputation risk for the group. Previously Tala was a Strategic Planner at Ogilvy, developing insight-driven strategies for Fortune 500 clients. Tala is a graduate of Columbia University.

Marie is an expert in process engineering and strategic planning, designing frameworks and structures that drive organizational success.

She has over 15 years of experience developing and executing digital strategies and managing e-commerce businesses. Previously the Head of Digital at Antoine Library, Marie holds a Masters Degree in Information Systems and Digital Transformation from Paris Dauphine University.



Omar Najjar **Chief Program** Officer



"Cosmic Centaurs continue to push the team, elevating their ideas and challenging their perspectives and the status quo. They showed the team structured ways of thinking, and helped them develop their thought leadership. That has left a significant impact on Misk. There is no comparison between you and other partners, because you are involved, you understand the context, and your contributions are spot on."



Mohamed Abbouri Co-Founder



"What makes Cosmic Centaurs unique, is that they have a combination of strategic thinking with on-the-ground experience. They understand marketing and sales as well as the human side of organizations, such as culture in a startup environment.

That is a rare find."



Victor Ribeiro **HR Director** 



"There was profound thinking beyond simply delivering on our request. Unlike many other consulting firms, Cosmic Centaurs pushed us past our initial position on the topic of remote work. The collaboration really allowed us to move forward. We liked the team's ability to get to know us and adapt to who we are while pushing us to think beyond our own beliefs. We have since succeeded in implementing flexible work models, both with people working at the office and on construction sites."



Loic Moultault CEO



"I contacted Cosmic Centaurs because I was thinking about the resilience of my organization. We had done quite well in the pandemic but I could feel that everyone was getting a little tired. I was surprised by the academic research that was cited in the workshop, because it confirmed that this was a new topic for business, and not many people were equipped to provide a definitive answer. It was surprising, but it gave the right tonality. Now we are organizing supply chains for resilience and not just for cost. There was no recipe given, but the workshop gave us a space to co-create!"



Soussane Chartouny **Senior Director,** EMEA/LATAM Field & Channel Marketing



Cosmic Centaurs has done incredible work for the leaders of our marketing org.

Their expertise and dedication have been invaluable and I'm already seeing the impact in my team's strategic management capabilities. What's particularly impressive is that the content they've provided is tailor-made to our specific use cases.

They've taken the time to understand our unique challenges and opportunities, and provided us with insights and strategies that are directly relevant to our business.



Dr. Christiane Mueck Advisor | Founder | **Board Member I** Coach | Angel | **xBCG** 



As a former BCG consultant, my standards for strategy work are pretty high - yet Cosmic Centaurs always manages to surprise me with innovative and practical approaches to defining problems and developing strategies to tackle them. They impress us with their analytical acumen and the ability to challenge the status quo. Cosmic Centaurs doesn't just offer strategy; they deliver actionable plans that truly transform organizations. Their approach is refreshing, human-centric and effective, making them an invaluable asset for any company seeking real strategic growth, a sparring partner to think with, and a team of doers able to turn vision into reality.



Karim Abourizk COO

WONDEREIGHT

"When we were on the lookout for a partner, we wanted more than just a consultant; we wanted a team player, someone who got us and our vision.

Cosmic Centaurs was a perfect match. If we had to rate them, they're a solid 10, without a doubt. To others stepping into this partnership, keep an open mind; the journey with Cosmic Centaurs is as rewarding as the outcomes. Their superpower is their knack for making complex problems look simple and solvable. They truly know how to accelerate your journey, making it fun and collaborative."



Mazuba Haanyama **Director of** Community **Engagement & Advocacy, MENAT** 

Meta

"We engaged Cosmic Centaurs to help our team redefine our north star and align our collective efforts. Through their guidance, we learned the importance of effective communication in driving our mission forward. They helped us organize and streamline our identity, work processes, and focus on the most critical challenges as a team. Their support has been invaluable in steering us in the right direction.

We've attempted this with several partners in the past, and we didn't get what we needed until now. I sought an organization that would truly understand us and meet us at our level, and they delivered exactly that."

# We Design Engaging Experiences

We use engaging methods and facilitation tools giving participants the chance to debate, learn, ideate, prototype, and iterate.

# We Believe in Collective Intelligence

Our team of managers, consultants, communicators, facilitators and yes, even architects brings diverse thinking and perspectives to our sessions.

# We Leverage the Wisdom of Academia

We combine academic research, case studies, & primary research to deliver tailor-made training and workshops for executives, leaders and teams.

## We Love a Good Framework

We use proven frameworks to frame the discussion and structure the thinking around key topics making sure that all aspects of the problem have been addressed.

## We are Strategic Thinkers

We bring a strategic dimension into our facilitation to guide our audience towards actionable, future-proof ideas.

### We are also Doers

We are a dynamic team of strategic project managers, combining insightful strategy with practical execution to drive impactful results.





# Insights & Resources - www.cosmiccentaurs.com



### **Ritual Bank**

If your team, classroom or company is looking for rituals to help with performance, cohesion or communication, visit our ritual bank for inspiration.



### **Cosmic Conference**

Our virtual conference series explores the future of work & learning. We held 4 editions so far with 3000+ attendees, 50+ live sessions, 65+ speakers, and endless insights.



### **Worksheets**

We offer free worksheets for individuals and teams helping them manage their workspace, facilitate retrospectives or decide on the relevant tech stack.



### **Centaur Stage**

Our weekly live video series is hosted by Marilyn, and features and some incredible we uncover sharing insights, opinions and perspectives about how we work and learn.

**Cosmic Centaurs** 

### **Cosmic Centaurs in the Press**

### Harvard Business Review

October 2022
Understanding the
Employee Experience



### **Financial Times**

August 2021 Marilyn Zakhour on Personal Branding



### **Entrepreneur ME**

December 2020 Leadership in the Era of Uncertainty



### Wamda Op-eds

August 2021
When we can't build
startups from a
garage, how do we
create strong teams?

May 2021 Can remote working survive?

July 2020 In a world of remote work, will control replace culture?

### op cas



When we can't build startups from a garage,





In a world of remote work, will control replace culture?





## Dubai One TV - DXB

**Today**January 2023

Marilyn Zakhour on Well-being in the Workplace & Employee Engagement





# You can rip off ideas but you can't copy a great organization.

It is the ultimate competitive advantage.